



## Our Wealth Management Services

### Investment Planning

Review of Portfolio

Asset Allocation

Determine Time Horizon

Withdrawal Strategies

Customized Investment Policy Statement

Concentrated Stock Positions

Monitor Investments Held Outside of the Firm

Research Alternative Investment Strategies

### Income Tax Planning

Tax Mitigation Strategies

Tax Loss Harvesting

Review of Cost Basis

Leverage Capital Gains

Tax Loss Carry Forwards

Deductions & Credits

Roth Conversion Strategies

Health Savings & Flexible Spending Accounts

Charitable Giving Strategies

### Retirement Planning

Retirement Goal Setting

Social Security & Medicare Optimization

IRA Contributions and Conversions

Employer-Sponsored Plans & 401(k)s

RMD and Withdrawal Strategies

Business Planning

Self-Employed Retirement Plans

### Estate Planning & Charitable Giving

Prepare Estate Planning Roadmap

Trusts

Wills

Power of Attorney

Healthcare Proxy

Living Will

Irrevocable Life Insurance Trusts

Estate Taxes

Guardians for Minor Children

Charitable Trusts

Family Legacy Meeting



## Our Wealth Management Services (cont'd)

### Risk Management & Insurance

Review of Existing Policies

Life Insurance Needs

Long Term Care Insurance

Disability Insurance

Health Insurance

Personal Liability Insurance

Homeowner's or Renter's Insurance

Specialty Risk Assessment

### Cash Flow, Debt & Budget

Income Sources

Expenses & Budgeting

Debt Management

Planned Large Expenses

One-Time Expenses

Emergency Funding

Mortgage Review

Lines of Credit

### Assistance to Loved Ones

Gifting

Education Planning

College Savings & 529 Plans

Caring for Elderly

Roth IRAs for Children

UGMA/UTMA

### Concierge Services

Collaboration with other advisors such as attorneys and accountants

Annual client communication strategy customized to your needs

Secure, online document storage for ease of access & disaster recovery

Specialized services for transitions such as divorce or loss of a spouse